



Nextrials and ProTrials Collaborate to Accelerate Adoption of e-Clinical Trials Software and Services

Companies form strategic alliance to offer advanced clinical trial site, data and services management to pharmaceutical researchers with fast-tracked product pipelines

San Ramon and Mountain View, CA – October 22, 2007 – Nextrials, Inc., a leader in clinical research software and services, and ProTrials, Inc., a specialized contract research organization (CRO), today announced an alliance aimed at accelerating study starts by supporting the use of electronic data capture (EDC) strategies within clinical trials. Together, the companies make it easier for pharmaceutical, biotechnology and medical device researchers looking for vendors and investigative sites to take full advantage of their strengths: cost-effective site monitoring and data management through new web-enabled technologies that can significantly reduce drug development costs.

“Our companies have similar approaches to the pharmaceutical development market, particularly with our emphasis on customer service and patient safety,” said Jodi Andrews, ProTrials co-founder and CEO. “This makes it especially advantageous for sponsors that want to eschew the cookie cutter approach to a study in favor of one with a more customer-centric focus. Already strong within our respective industry niches, ProTrials and Nextrials together offer a full range of integrated service capabilities, delivered with the personalized attention that makes it easier for sponsors to initiate and monitor a clinical trial.”

According to Jim Rogers, CEO and co-founder of Nextrials, the company’s close working relationship with ProTrials is advantageous for potential customers looking to speed the delivery of new therapeutics to market. “Clinical trials are becoming more complex, particularly as sponsors struggle to manage widely dispersed sites and ensure the timely collection of patient data,” he said. “We’re now offering an attractive option. By choosing to initiate a study with ProTrials using Nextrials’ Prism, sponsors get the most

advanced data management program available today within one of the top CRO environments in North America. Removing some of the organizational and integration headaches from a study start obviously helps sponsors meet their timelines and stay within budget.”

About ProTrials Research, Inc.

ProTrials Research, Inc. is a specialized contract research organization (CRO) with regional clinical research associates and project managers based throughout North America, Canada, and Europe. ProTrials works with clients in the pharmaceutical, biotechnology and medical device industries, providing cost-effective site monitoring, project management and associated clinical operations services. The company is headquartered in Mountain View, California. For more information, visit www.protrials.com or call (650) 864-9180.

About Nextrials, Inc.

Founded by pharmaceutical researchers in 1999, Nextrials *Innovates for Life™* by offering today’s most novel products and services for speeding the delivery of life-saving drugs and medical devices to market. Prism®, its award-winning Electronic Data Capture (EDC) solution, has been used at over 1,000 research sites to streamline the initiation and management of clinical trials. The company is headquartered in the San Francisco Bay area. For more information, visit www.nextrials.com or call 925-355-3000. A podcast by co-founder and CEO James Rogers on the incorporation of electronic health records into the clinical trial process is also available at <http://pharmavoices.com/podcasts>.

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